

➤ Information Security Decisions



Countering the evolving threat landscape



Data Loss Prevention

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Our Experience with DLP

The background of the slide features a light blue sky with white clouds. Numerous white padlock icons are scattered across the scene, some appearing to be floating or falling. On the right side, a hand is holding a black smartphone. The phone's screen displays a blue interface with a white document icon and a computer monitor icon, suggesting a mobile application or security tool.

A Tale of Two DLP Products

First Product: The Large Established Company

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Company Background

- Domestic home insurance carrier
- Private label products for large auto insurance carriers
 - Large company expectations
- Security aware senior management
- Intense regulatory pressure
 - 40+ state DOI audits
 - Model Audit Rule
 - MA 201 CMR 17 plus many other state privacy concerns
- PCI/DSS
- GLBA, HIPAA, etc

Background - Defense in Depth

- File level encryption
- Field level encryption
- Secure file transfer
- Secure email
- Locked down systems
- Least privilege approach
- Training
- And...

DLP!

Background -DLP

- Inherited a product that had been installed by Professional Services and previous staff
- Sat with basic configurations in a monitor-only state
- Required too many resources and time
- Complicated, relying heavily on both RegEx and product expertise
- Inconsistent results when investigating events
- Professional Services had to custom create all rules

Background – New DLP Product

- Manager who brought product in left before deployment completed
- Capabilities of product inconsistent with sales pitch:
 - Data at Rest on File Servers (not capable)
 - Terminal Services (not capable, remote staff)
- Sales rep and account support rep left company
- Initial agent deployment caused blue-screens on majority of test deployment group
 - Professional Services had to come on-site for two days to reconfigure agent build to not blue-screen PC's
- Final rebuild still causes periodic blue screens, and uses 10-20% of machine's resources

How It's Working

- Security Team works around deployment issues, deploys company-wide with overall positive results
- Terminal service capability in upcoming release
- Extensive work with company support to correct various configuration issues with the agent
- Correlation rules find data easily
- Working through logs and false positives to create customized rules to capture only PCI Data (still manpower intensive)
- Restricting USB port use to prevent company data from leaving the company (augmenting GPO)

What the DLP Vendors Don't Tell You



Issues, Expertise, and Overhead

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Issues, Expertise and Overhead

- Very time consuming initial deployment
- Agents that control external ports can block ports inadvertently
- Having the ability to customize rules can take extensive training, or may need to be done by professional services
- NOT a “set it and forget it” solution
 - Constant monitoring and tweaking is needed, even once fully deployed

How Deep Does Business Want You to Go?

- Business buy-in is needed from the start
 - What processes will we impact by limiting data exchange?
 - Is IT or Security prepared to take over those processes?
- What do HR and legal want you to find?
 - Why do they want it? Big brother is watching?
 - What do they want you to do about findings?
 - Corporate culture impact (being watched) is non-trivial

How Sensitive is “Sensitive”?

- Do you want to deny a SSN but not a name address and phone number?
- What if an address and phone number are used with a SSN?
- Clearly define what data qualifies as “sensitive”
 - Will just one SSN or PAN cause a denial/ alert, or do you want to set a minimum threshold?

Technology vs. Education

- What should the balance of education vs. mitigating technologies be?
 - Organization dependent
 - Regulatory pressure, PCI concerns, or Intellectual Property concerns?
- Defense in depth
 - No one technology can replace education
 - No amount of education can create the safeguards of technology

Slow and Steady Wins the DLP Race

- Collecting sufficient data to create rules takes a long time and a lot of data
- The longer you collect and review in “log only”, the more false positives you can identify and eliminate
- Validate all your technical requirements with extensive pilot programs

Thank you!